

Evaluator initials: _____

Presenter: _____

Choose one box (not the border) to score criteria using the full range.

	<i>Poor</i>	<i>Good</i>	<i>Excellent</i>	<i>Outstanding</i>	<i>Not applicable</i>
Scalable product or service well described?					
Unique selling proposition evident?					
Intellectual property plan in place?					
Competitive position in the marketplace?					
Market readiness and customer traction substantiated?					
Pitch quality (clarity, timing, confidence, professionalism)					
Leadership strengths including openness to criticism?					
Management skills and business acumen?					
Industry insight including understanding of risks?					
Investment readiness including a clearly defined ask and offer?					

Comments for the presenter:

Do you intend to follow up with this presenter?

Yes	
No	
Maybe	